



## KEY CONTACTS

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## CONSTOR SOLUTIONS CAPABILITY MATRIX

### Storage

Vendor	Product\Solution	Capability				
		Pre-sales	Design	Implement	Migrate	Support
EMC	CLARiiON CX/AX range	✓	✓	✓	✓	✓
	Celerra	✓	✓	✓	✓	✓
	VNX/VNXe	✓	✓	✓	✓	✓
	Isilon	✓	✓	✓	✓	✓
	Associated Tools, MirrorView, SnapView,etc	✓	✓	✓	✓	✓
	RecoverPoint	✓	✓	✓	✓	✓
Dell	EqualLogic	✓	✓	✓	✓	✓
	MD3000 Series	✓	✓	✓	✓	✓
Sun/Oracle Servers	M-Series, T-Series, Sun Blade 6000, ZFS Storages, Sun Fire Servers	✓	✓	✓	✓	✓
Sun/Oracle Storage	Sun ZFS Storage & backup Appliances, Pillar Axiom Storage System, Sun Storage 2500-M2 Fibre Channel Array, StorageTek SL8500/3000/500/150	✓	✓	✓	✓	✓
Sun/Oracle Software	Oracle Solaris 10, Oracle Solaris 11, Oracle Solaris Cluster, Oracle Virtual Desktop Infrastructure (VDI), Oracle VM for SPARC	✓	✓	✓	✓	✓
HP	EVA (4000, 6000, 8000), HP C7000, HP C3000	✓	✓	✓	✓	✓
	MSA (1000, 1500, 2000, 20, 30)	✓	✓	✓	✓	✓
IBM	Storwize V7000, SVC, DS3000, DS4000 & DS5000, Blade Centre	✓	✓	✓	✓	✓

<b>NetApp</b>	FAS Series, V-Series, SnapManager Suit, MetroCluster, OnCommand Core products, Data Fabric Manager (DFM), Data ONTAP 7 Mode, Clustered Data ONTAP	✓	✓	✓	✓	✓
<b>HDS</b>	AMS, USP-V, USP-VM	✓	✓	✓	✓	✓
<b>General</b>	Storage Healthchecks	✓	✓	✓	✓	✓

### Server Virtualisation

Vendor	Product\Solution	Capability				
		Pre-sales	Design	Implement	Migrate	Support
<b>VMware</b>	vSphere\ESX\ESXi\vCentre	✓	✓	✓	✓	✓
	Site Recovery Manager	✓	✓	✓	✓	✓
	Virtualisation Readiness Assessment (VRA)	✓	✓	✓		
	vSphere Convertor	✓	✓	✓		
	Lab Manager	✓	✓	✓	✓	✓
<b>Citrix</b>	XenServer	✓	✓	✓	✓	✓
	Essentials for Hyper-V	✓	✓	✓		
<b>Microsoft</b>	Hyper-V	✓	✓	✓	✓	✓
	Systems Centre Virtual Machine Manager	✓	✓	✓	✓	
<b>Novell</b>	Platespin Recon	✓	✓	✓		
	Platespin Forge	✓	✓	✓	✓	
	Platespin Migrate	✓	✓	✓	✓	

### Security

Vendor	Product\Solution	Capability				
		Pre-sales	Design	Implement	Migrate	Support
<b>Microsoft</b>	Forefront Threat Management Gateway	✓	✓	✓		
	Forefront Identity Manager	✓	✓	✓		
	Forefront Client Security	✓	✓	✓		
	Forefront Unified Access Gateway	✓	✓	✓		
	Forefront Endpoint Protection	✓	✓	✓		
<b>Symantec</b>	Endpoint Protection	✓	✓	✓	✓	

	Endpoint Encryption	✓	✓	✓	✓	
<b>Cisco</b>	Iron port Email Security Appliance	✓	✓	✓		✓
	Iron Port Web and Management	✓	✓	✓	✓	✓
	Iron port Web Security Appliance	✓	✓	✓		✓
<b>Mcafee</b>	Safeboot Encryption	✓	✓	✓		✓

## Networking

<b>Vendor</b>	<b>Product\Solution</b>	<b>Capability</b>				
		<i>Pre-sales</i>	<i>Design</i>	<i>Implement</i>	<i>Migrate</i>	<i>Support</i>
<b>Cisco</b>	Catalyst Switches	✓	✓	✓	✓	✓
	ASA Appliances	✓	✓	✓	✓	✓
	Aironet Wireless	✓	✓	✓	✓	✓
	Cisco IPS & ACS	✓	✓	✓	✓	✓
	Cisco NAC and 802.1x Port based NAC	✓	✓	✓	✓	✓
	Cisco ISR, ASR and SOHO Routers	✓	✓	✓	✓	✓
	Cisco MARS and NAC Appliances	✓	✓	✓	✓	✓
	Cisco MDS SAN Switches & UCS	✓	✓	✓	✓	✓
<b>Dell</b>	Power Connect Switches	✓	✓	✓	✓	✓
<b>HP</b>	ProCurve Switches	✓	✓	✓	✓	✓
<b>Juniper</b>	SA SSL VPN Appliances	✓	✓	✓	✓	✓
	NetScreen and SSG Series Firewalls	✓	✓	✓	✓	✓
<b>RSA</b>	SecureID Appliances	✓	✓	✓	✓	✓
<b>Checkpoint</b>	VPN-1 NGX R65/R70	✓	✓	✓	✓	✓
	SecurePlatform and IP Appliances	✓	✓	✓	✓	✓
<b>Blue Coat</b>	Blue Coat Proxy SG and Reporter		✓	✓		
<b>Websense</b>	Websense WSG and Web Filter		✓	✓		
<b>Qualys</b>	QualysGuard VM and PCI	✓	✓	✓	✓	✓

## Datacentre Services

Vendor	Product\Solution	Capability				
		Pre-sales	Design	Implement	Migrate	Support
APC	Smart-UPS, Symetra, MGE Galaxy UPS	✓	✓	✓		✓
	Racks and Cooling Products	✓	✓	✓		✓
General	Datacentre Design (Racks and cooling)	✓	✓			✓
	Datacentre Optimisation Assessments	✓	✓	✓	✓	✓
	Structured Cabling	✓	✓	✓	✓	✓
	Datacentre Moves	✓	✓	✓	✓	✓

## Business Continuity\Compliance

Vendor	Product\Solution	Capability				
		Pre-sales	Design	Implement	Migrate	Support
EMC	NetWorker	✓	✓	✓	✓	✓
	Avamar	✓	✓	✓	✓	✓
	Data Domain	✓	✓	✓	✓	✓
	Centerra	✓	✓	✓	✓	✓
Symantec	Backup Exec	✓	✓	✓	✓	✓
	Netbackup			✓	✓	
	Enterprise Vault	✓	✓	✓	✓	✓
IBM	ProtecTIER	✓	✓	✓	✓	✓
Microsoft	Systems Centre Data Protection Manager	✓	✓	✓	✓	✓
Double-Take	Availability	✓	✓	✓		
	Backup	✓	✓	✓		
	Move	✓	✓	✓		
VMware	Consolidated Backup	✓	✓	✓	✓	✓